



# TOWN OF APPLE VALLEY

## TOWN COUNCIL STAFF REPORT

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**To:** Honorable Mayor and Town Council      **Date:** January 24, 2017

**From:** Joseph Moon, Public Services Manager      **Item No:** 4  
Public Services Department

**Subject:** ONE-YEAR EXTENSION OF SERVICE AGREEMENT FOR  
ELECTRONIC WASTE RECYCLING WITH GOLD'N WEST SURPLUS,  
INC.

**T.M. Approval:** \_\_\_\_\_      **Budgeted Item:**  Yes  No  N/A

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### RECOMMENDED ACTION:

It is recommended that the Town Council authorize the Town Manager to execute a one-year extension of the current Service Agreement as modified by the attached letter for electronic waste recycling with Gold'N West Surplus, Inc. with two (2) automatic one-year extensions if the same or similar terms are agreed upon by both parties.

### SUMMARY:

In January 2010, the Town signed a two-year Service Agreement with Gold'N West Surplus, Inc. to purchase and dispose of electronic waste collected at the Town's Household Hazardous Waste Facility. The Town subsequently approved a two-year extension with Gold'N West in 2012 and 2014 extending the service contract until January 14, 2016. An additional one-year extension was granted in 2016 that extended the contract to January 14, 2017. The proposed request would extend the contract until January 24, 2018 and would allow for two (2) automatic one-year extensions if the same or similar terms are agreed upon by the Town and Gold'N West.

The collection and disposal of electronic waste allows the Town to comply with SB 20 and SB 50 which were enacted to reduce the amount of electronic waste sent to landfills. Gold'N West has performed satisfactorily under the current Agreement with the Town. The company's response to requests for transportation of materials and service reports are prompt and accurate. In addition, payments to the Town for electronic waste received by Gold'N West are processed in a very timely and efficient manner.

Staff recommends that the current Service Agreement with Gold'N West be extended for an additional twelve (12) months, with two (2) automatic one-year extensions if the same or similar terms are agreed upon by both parties, as is permitted under the terms of the existing contract and as modified by the attached letter dated January 3, 2017. Approval will extend the Agreement under the same terms of the original contract until January 24, 2018. A letter from the contractor expressing agreement with the proposed extension and payment terms is attached.

**FISCAL IMPACT:**

None.

**ATTACHMENTS:**

1. Gold'N West Extension Request Letter
2. Service Agreement Extension Signature Page



1/3/17

Town of Apple Valley  
14955 Dale Evans Parkway  
Apple Valley, CA 92307

RE: E-Waste Contract Extension

Dear Mr. Joseph Moon,

We understand that you would like to extend our e-waste contract until January 14, 2018. The price on CRT's will be \$.22 p/lb., Computer Scrap will be \$.20 p/lb., Misc. Electronics and Peripherals are non-payable items. It has been a pleasure to work with you and the Town of Apple Valley. We look forward to continuing this relationship. Thank you for your continued business.

Best Regards,

  
Mark Pickering

C.E.O

**Gold'n West Surplus, Inc.**  
1691 N. Delilah St. Corona, CA 92879 951.371.2020  
CEW ID # 102016 EPA # CAL000413724

**TOWN OF APPLE VALLEY  
SERVICES AGREEMENT EXTENSION  
WITH GOLD'N WEST SURPLUS, INC.**

The Town subsequently approved a two-year extensions with Gold'N West in 2012 and 2014 extending the service contract until January 14, 2016. An additional one-year extension was granted in 2016 that extended the contract to January 14, 2017.

By the signatures below, the parties to the Service Agreement signify their intention of extending the current Service Agreement between the Town of Apple Valley and Gold'N West Surplus, Inc., for 12 months under the same conditions and at the rates outlined in the letter for payment to the Town. The proposed request would extend the contract until January 24, 2018 and would allow for two (2) automatic one-year extensions if the same or similar terms are agreed upon by the Town and Gold'N West.

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**SIGNATURE PAGE  
TO TWELVE MONTH EXTENSION OF  
TOWN OF APPLE VALLEY AND  
GOLD'N WEST SURPLUS, LLC.  
SERVICES AGREEMENT**

**TOWN OF APPLE VALLEY**

**GOLD'N WEST SURPLUS, INC.**

By: \_\_\_\_\_  
Frank Robinson  
Town Manager

By: \_\_\_\_\_  
Mark Pickering  
Chief Executive Officer

**ATTEST:**

\_\_\_\_\_  
La Vonda M. Pearson, Town Clerk

**APPROVED AS TO FORM:**

BEST BEST & KRIEGER, LLP

By: \_\_\_\_\_  
John Brown, Town Attorney